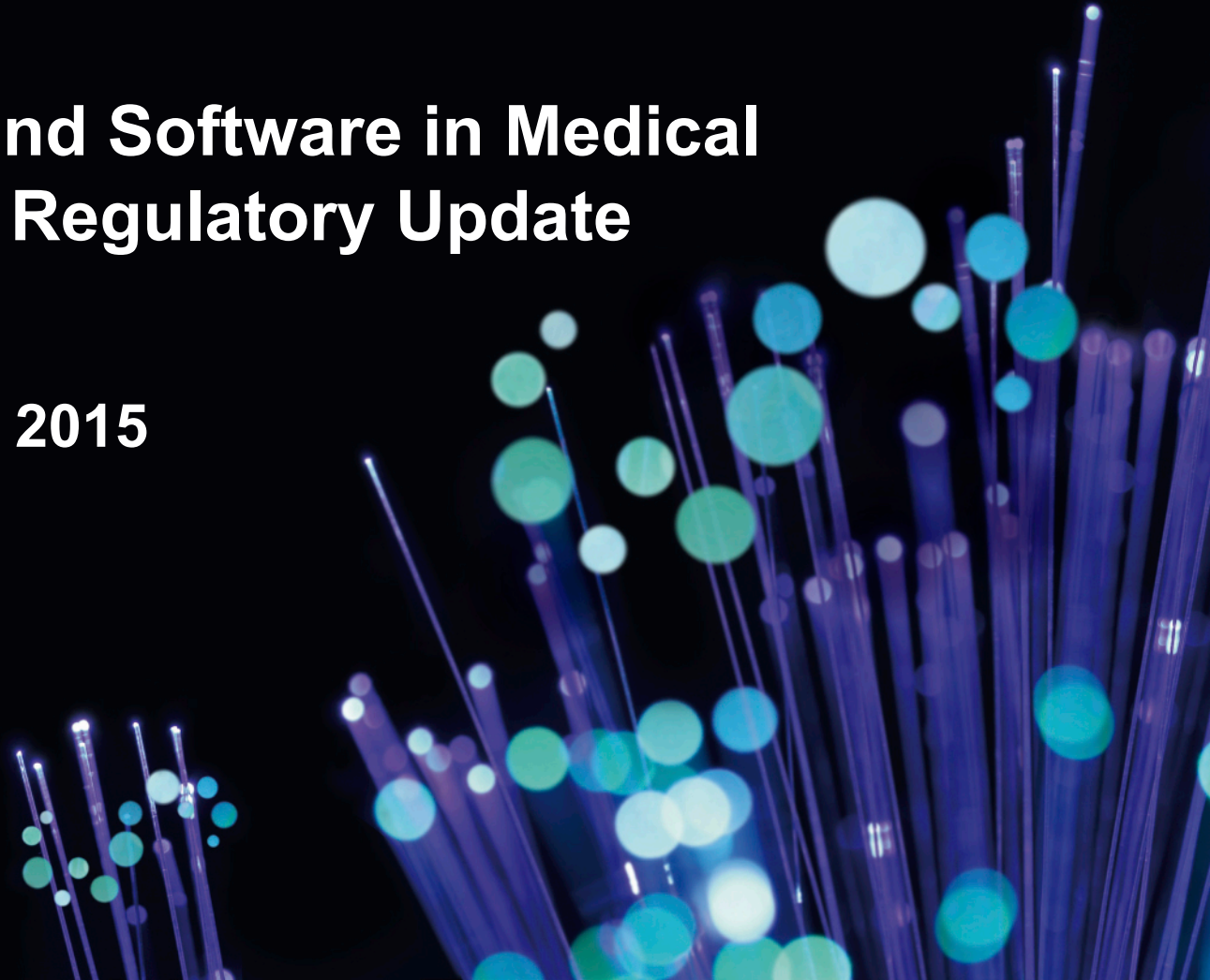




# **ESTnet ... Electronics and Software in Medical Devices with Regulatory Update**

**19<sup>th</sup> February 2015  
Avril Lewis**



# What is the ESTnet?



The ESTnet is a network of technology organisations.

- Our **members** design, develop, manufacture or integrate electronic and software technologies,
- our **associate members** operate within the industry's supply chains,
- our **affiliate members** provide the industry with professional services.
- our **academic members** provide the industry with good quality graduates and opportunities to collaborate on research/ innovation



# Why was the ESTnet created?



To provide a **collaborative environment** in which people and organisations can:

- Create strong business relationships
- Exchange knowledge
- Share ideas

**Assisting businesses to do business  
and  
Be a voice of the Industry for the Industry**

# ESTnet Strategic Pillars



Build a network that is  
representative of the industry,  
size and location

## **Pillar 1 Business Opportunities**

Create and  
facilitate  
business  
opportunities

## **Pillar 2 Skills**

Develop,  
nurture and  
expand the  
talent pool of  
people

## **Pillar 3 Innovation**

Promote  
opportunities  
for  
innovation,  
R & D and  
collaboration

## **Pillar 4 Investment**

Promote and  
signpost  
opportunities  
for finance  
and  
investment

## **Pillar 5 Insight and Influence**

Provide  
strategic  
insight on our  
industry and  
influence  
key stake  
holders,  
government  
and policy  
makers

# Highlights of 2014

**January:** Launch Welsh Technology Industry Report with Deloitte.

**March:** the ESTnet Awards

**April:** Spring Members Meeting

**May:** CBI North Wales Dinner

**June:** Wales Festival of Innovation

**June:** the ESTNet Software Exhibition



Awards Ceremony and Gala Dinner

Thursday 27 March 2014  
SWALEC Stadium, Sophia Gardens, Cardiff  
6.30pm til late



WALES FESTIVAL  
OF INNOVATION



# Highlights of 2014

- **July:** North Wales Business Networking
- **Sept:** Members exhibition and launch of ESTnet Awards 2015
- **October:** SkillsCymru – The ESTnet Next Generation
- **November:** Autolink
- **December:** Innovate Masterclass

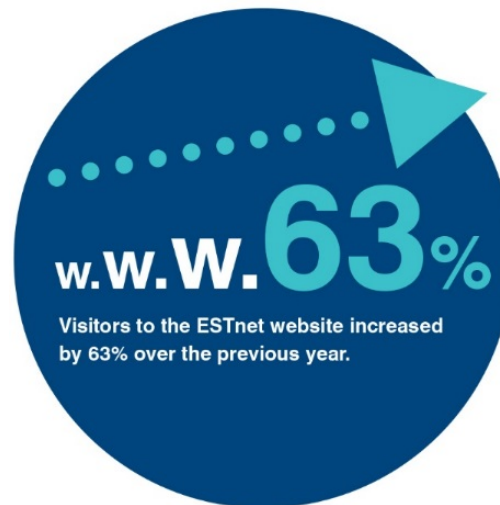
OpenIQE @OpenIQE · Oct 23  
 1 of 3 Exhibit Winners! @TheESTnet @BBCymruWales  
 #TheCambrianTrainingCompany #SkillsCymru



# Highlights of 2014



“Company x has achieved £40K of business as a direct result of attending ESTnet networking events”



Press releases – total of 24 press releases distributed 14  
Print coverage -25 pieces  
Online coverage – 19 pieces  
Broadcast coverage – 3 pieces





# Plans for 2015: January – March

## January

- New Years Members meeting
  - launch of WFOI 2015
  - Technology Insights 2015
  - Launch of the Undergraduate Year In Industry



## February

- Members evaluation to publish in March.
- Industry Profile and Impact Research project,
- Catalyst Masterclass



## March

- ESTnet Awards 2015

# Plans for 2015

## April - December



### May

- Spring Members Meeting with Steve Dalton: Factory of the Future

### June

- Wales Festival of Innovation including Software Exhibition and Co-Innovation Conference



### July

- Summer Members meeting MPC member

### September

- Launch of 2016 Awards and Members exhibition

### October

- SkillsCymru

### November

- Welsh Technology Survey



# Questions





