



**UK HealthTech**  
CONFERENCE 2016

# MASTER DATA MANAGEMENT

*THE KEY TO SERIALISATION AND EPROCUREMENT*

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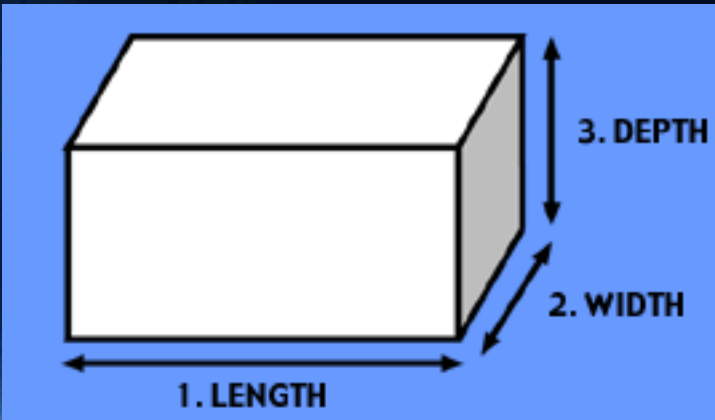


# WHAT WE'LL COVER

- Master data – an attempted definition
- The scale of the data challenge presented by serialisation and eProc
- Industries who have faced (and met?) similar challenges – What can we learn from them?

# TYPES OF DATA

- Master Data:
  - *The high value, core information used to support critical business processes across the enterprise and between trading partners.*
- Serialised data – a new type of data?
  - *Instance Specific Master Data?*



# Attributes – the bits of Master Data

- Simple physical attributes
  - Dimensions
  - Weight (Unexpected item in the bagging area...)
- Attributes associated with packaging
  - Amount of card, foil etc. in packaging
- Pricing attributes
  - NHS Price, party specific pricing, volume deals

*The accuracy of these attributes will become as important as any other ingredient in your product. If these are wrong then the product is no better than a counterfeit.*

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# Standards for Master Data and sharing

- GDSN (Global Data Synchronisation Network)
  - GS1 Standards for type and format of data



IDENTIFY



CAPTURE



SHARE



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# Attributes – Who needs what?

- GUDID (Medical Devices) – 82 attributes
- NHS eProcurement – 115 attributes (including pricing)
- GDSN – 30 mandatory (but depends on destination / purpose of data)
- Others - EU UDI system? EMVS?

# Where does Master Data come from?

- Internal systems of record
  - ERP system, Finance systems, packaging lines...
- But also
  - Informal internal systems
  - Conventions
  - Maureen in accounts...

*This vital ingredient of your product is generated by informal, non managed systems and is now as vital to the authenticity of your product as any other ingredient.*

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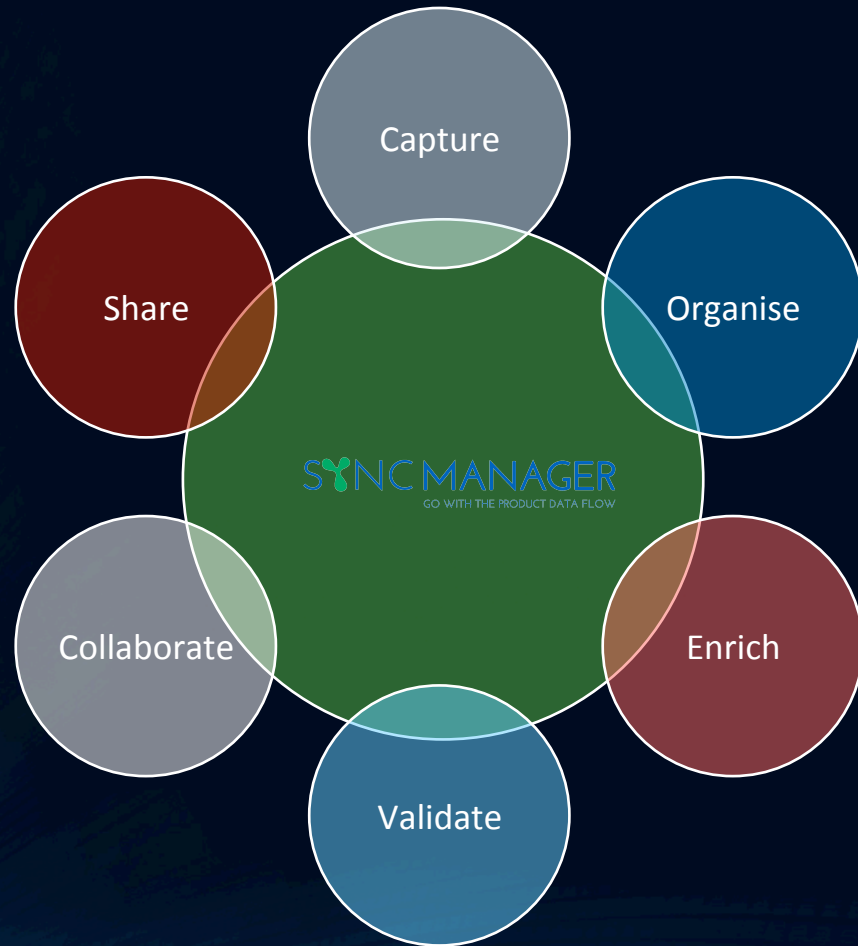


# Master Data Management

- Simple as a one-off – e.g. New Product forms for wholesalers
- More complex to maintain as things change
- Will need to become a dynamic, adaptive, integrated system
- *The management of data is as important as the management of any other product ingredient.*

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# Master Data Management system?





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# Summary

- Data 'lives' in your internal systems
- The management of that data is becoming as important as the management of any other product ingredient
- Incorrect data = tainted product
- Organising, enriching and sharing data is a fundamental business function
- Managing that data and placing the 'keys' to it on your product is the next big challenge

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