**FORM FOR INCLUSION IN UKTI “GENOMICS AND PRECISION MEDICINE” SUPPLIER AND PARTNER DIRECTORY – CONNECTING OVERSEAS DEMAND WITH UK SUPPLY**

**PLEASE RETURN THIS FORM TO** [**abu.shahjahan@ukti.gsi.gov.uk**](mailto:abu.shahjahan@ukti.gsi.gov.uk) **BY TUESDAY 23 FEB 2016**

**Company name**

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|  |

**Company HQ address / main UK office** (full address with postcode)

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**Other UK operating locations** (list cities / localities only eg Manchester)

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**Company description** (limit 50 words)

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**Describe your product or service offering in genomics and precision medicine and what makes you competitive** (limit 200 words)

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**Check all that apply to your product / service offering:**

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| --- | --- | --- |
|  | Sampling (sample access, sample collection, sample handling, sample storage) | |
|  | Sequencing | |
|  | Bioinformatics, Analysis, Data Discovery or Interpretation | |
|  | Data Presentation and Display | |
|  | Data Storage | |
|  | Clinical Trials | |
|  | Application - Diagnostics | |
|  | Application - Therapeutics | |
|  | Application - Clinical Services or Delivery | |
|  | Other (please specify) |  |

**Check all that apply to your product / service offering:**

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| --- | --- | --- |
|  | Products – Consumables | |
|  | Products – Equipment (multi-use) | |
|  | Products – Regulated (eg diagnostics, therapeutics) | |
|  | Products – Software or Informatics | |
|  | Services – R&D (discovery, development) | |
|  | Services – Software or Informatics | |
|  | Services – Clinical (including laboratory services, provider or patient services) | |
|  | Services – Consultancy | |
|  | Services – Education and Training | |
|  | Other (please specify) |  |

**Who are your target customers / clients (types of roles and organisations)? [who buys]**

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**Company contact person to field enquiries / business opportunities (eg business development)**

|  |  |
| --- | --- |
| Name |  |
| Job Title |  |
| Email |  |
| Phone |  |

**QUESTIONS BELOW THIS LINE ARE NOT FOR THE PUBLIC DIRECTORY. THEY ARE TO HELP THE OFFICE FOR LIFE SCIENCES AND UKTI BENCHMARK EXPORTS AND EXPORT POTENTIAL IN GENOMICS AND PRECISION MEDICINE. IT IS IMPORTANT THAT WE UNDERSTAND YOUR EXPORT GROWTH AMBITIONS AND WHAT WILL HELP YOU GET THERE.**

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| **What are your company’s current employment levels and annual turnover?** (job numbers and turnover in £) |  | |
| **What percentage of your current turnover comes from international sales?** (%) |  | |
| **Which markets or regions are key?** (list) |  | |
| **In three years-time, what is your company’s anticipated annual turnover?** (company’s growth ambitions) |  | |
| **What percentage of your future turnover will come from international sales?** (%) |  | |
| **Which markets or regions will be key?** (list) |  | |
| **Will rising international demand in genomics and precision medicine significantly contribute to this growth** (Y/N and please explain) |  | |
| **Who are your target customers / clients?**  (check all that apply) | **Payers (Government/Insurer/Employer)** |  |
| **Clinical Providers** |  |
| **Patients or Consumers** |  |
| **Other Businesses (B2B)** |  |
| **What are the biggest barriers you will face growing your product / service business in genomics and precision medicine?** |  | |
| **Which overseas conferences and tradeshows do you attend?** |  | |
| **What support do you need or want from Government to grow your exporting activity?** |  | |