



20 years of innovation and experience in allergy research

James Hindley, PhD
Executive Director



Indoor Biotechnologies – At a glance

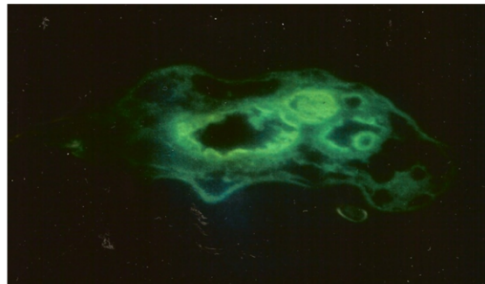
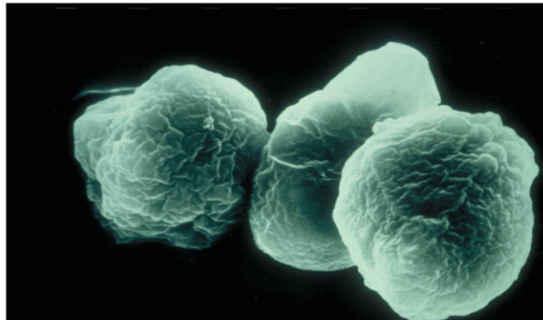
- 3 continents
- 1500 customers
- 51 countries
- Four currencies (\$,£,€,₹)
- 254 products
- 27 employees
- ~14,000 sq ft space
- 10-12 trade show exhibits/yr
- Six languages
- Two patents
- 6 trademarks
- 5-6 parties/events/yr!

Recognised as the world leader in the assessment of environmental exposure to allergens and offering the world's largest range of purified allergens and antibodies

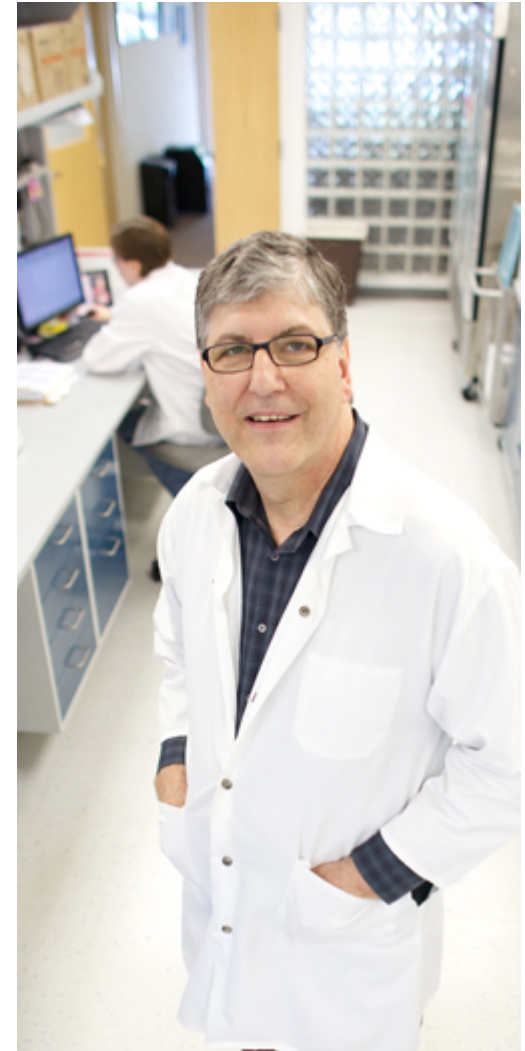


Company overview

- Founded in 1994 by Dr Martin Chapman
- Professor of Medicine and Microbiology at the University of Virginia, USA
- House dust mite allergen Der p 1



Courtesy of Dr. Euan Tovey





InBio – Operations Worldwide



Indoor Biotechnologies	Charlottesville, VA, USA	Cardiff, Wales, UK	Bangalore, India
Sales & Marketing	● Americas	● EU, Africa & Japan	● South Asia
Allergen Purification	●		
Immunoassay Development	●	●	●
Analytical Services	●	●	●
Collaborative & Contract Research	●	●	●

New for 2012

New for 2015

Product and Services Portfolio



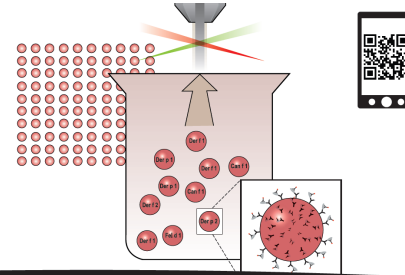
Purified Allergens

- Natural
- Recombinant
- LoTox™



ELISA

- Quantitative allergen test kits
- Food, dust mite, pollen cockroach, animal, mould



MARIA®

- Multiplex array for allergen testing



VENTIA™

- Rapid home test for dust mite allergens

IgE-QBA

- Multiplex IgE test kit

Environmental Testing

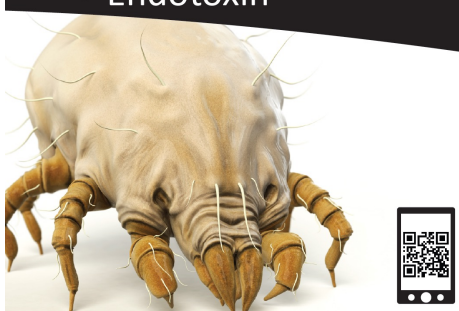
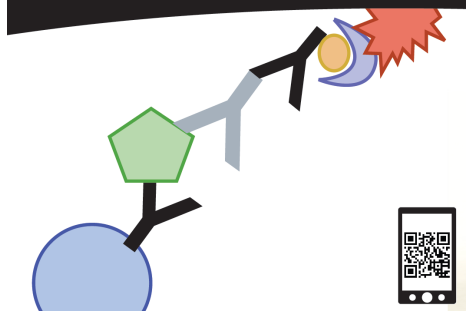
- Allergens
- Mould
- Endotoxin

Molecular Diagnostics

- IgE
- Cytokine
- Chemokine
- Biomarkers

Contract Research

- Our expertise applied to your research





Collaborative Research

news

Global food allergy study calls on Welsh biotech expertise

INDOOR BIOTECHNOLOGIES LTD has been appointed as one of the

- iFAAM
- €9million
- World's biggest ever food allergy study
- EU Framework programme 7 (FP7)



Student Internships and Work Experience



- 1 day group placements
 - Cardiff University, Science in Health

- 1 year placements
 - Year 3 University Students
 - Professional Training Year (PTY)
 - 2013/4: Beth Young
 - 2014/5: David Gillick
 - 2015/6: Ross Yarham
 - 2016/7: Max Bermingham

- Ad Hoc work experience placements
 - 1 week to 3 months
 - 11 years old to 30 years old



Student Internships and Work Experience



Intern benefits

- Inspiration
- Laboratory experience
- Business insight
- Work ethic
- Money

Employer benefits

- Energy
- Enthusiasm
- Ideas
- Hard working
- Training experience
- Management experience



Connect with Indoor Biotechnologies

- Website – www.inbio.com
- InBio eNews (8000 people)
- Social media
- 10-12 scientific meetings / year

