



MediWales Members' Showcase

David Moore, Solicitor, Geldards LLP

4th October 2016

Geldards LLP: Who we are

- Established over 150 years ago
- Top ranked Chambers & Legal 500 Leading Firm
- 5 offices: in Cardiff, London & the Midlands
- Member of the International Business Law Consortium

Who we are: the stats

- Over 300 staff
- 56 partners
- 145 lawyers
- £22 million annual turnover

What we do: the services

- Company/Corporate
- Commercial
- Intellectual Property
- Insolvency, Corporate Restructure & Banking
- Dispute Resolution
- Property
- Employment
- Private Client & Family

How we do it: the Geldards approach

- Friendly
- Accessible
- Straightforward
- Professional
- Commercial
- Competitive

What others have to say about us

"Very easy to work with, very professional. They provide the proper advice very quickly, and are flexible, and amenable to sitting down and finding resolutions to what we're dealing with. A great company to work with; I'm hugely impressed."

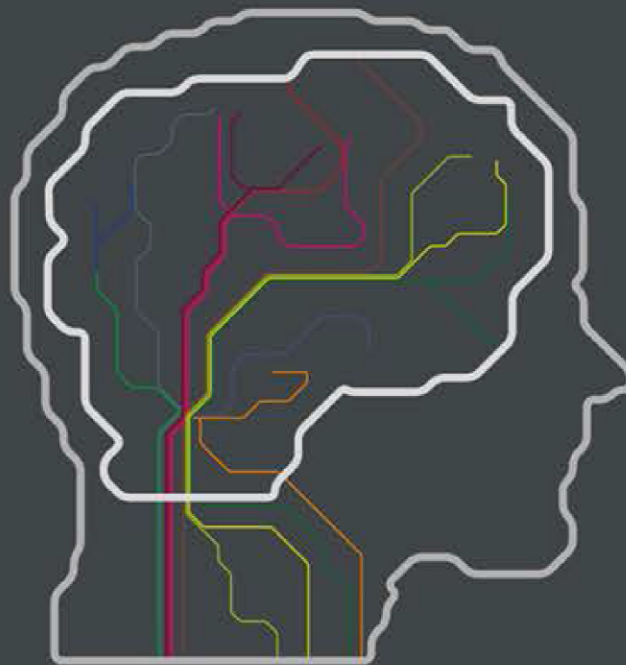
Chambers & Partners Legal Directory 2015



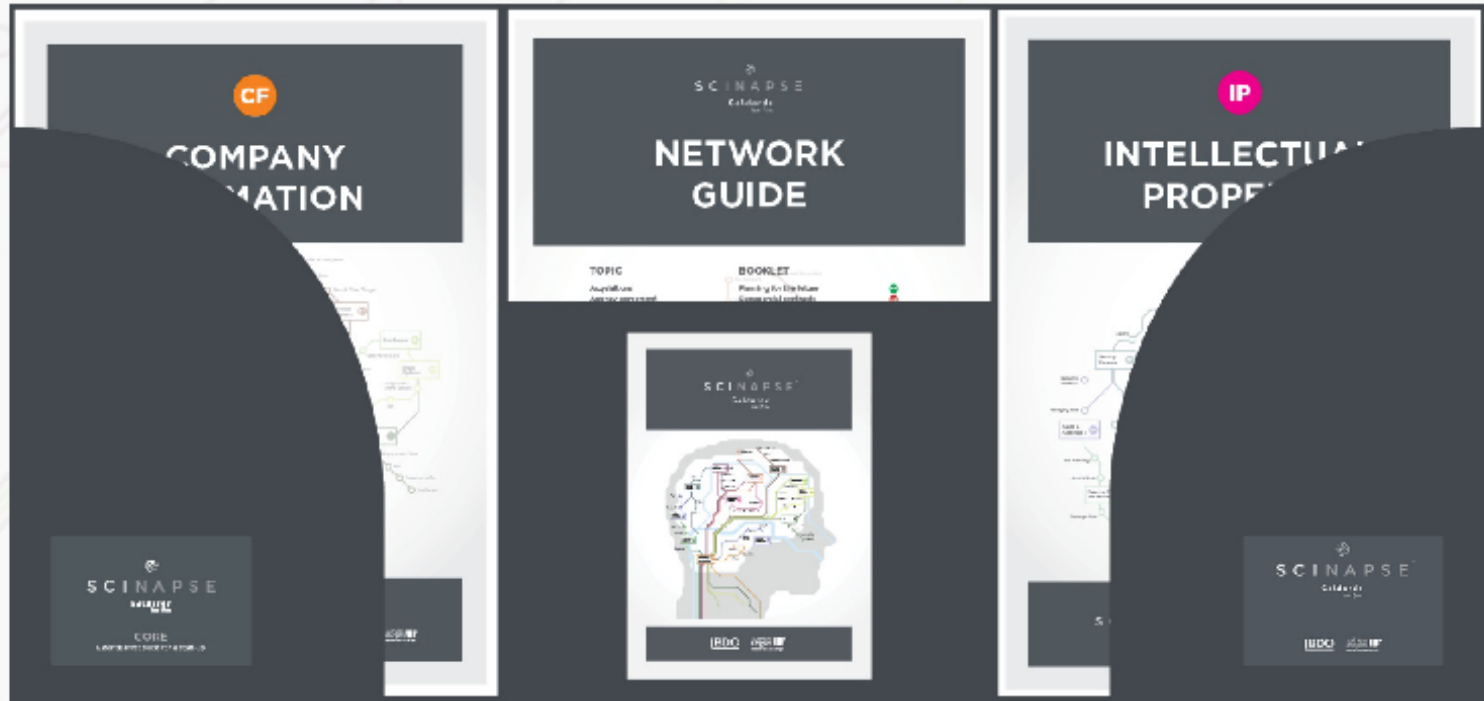
SCINAPSE

Geldards
law firm

HEALTHCARE & LIFE SCIENCES



WHAT IS SCINAPSE?



SCINAPSE

- What **SCINAPSE** addresses
- The **SCINAPSE** solution
- The **SCINAPSE** offerings
- The **SCINAPSE** partners

The collage displays various legal and business solutions offered by SCINAPSE, including:

- Joint Ventures**
- Business Premises**
- Key Contracts**
- Lease**
- Rent & Other Charges**
- Contractual JV**
- Options**
- Tax**
- Employment**
- Dispute Resolution**
- Litigation**
- Out of Court Settlement**
- Funding Options**
- Directors**
- Shareholders' Agreement**
- Articles of Association**

The bottom section of the collage includes a graphic of a human head with a brain, and several columns of text providing detailed information about the services and the team.

WHAT **SCINAPSE** ADDRESSES

- Small growing companies
- Limited resources
- Need experienced professional advice
- Fee shocks

**START AT
SCINAPSE**

Direction

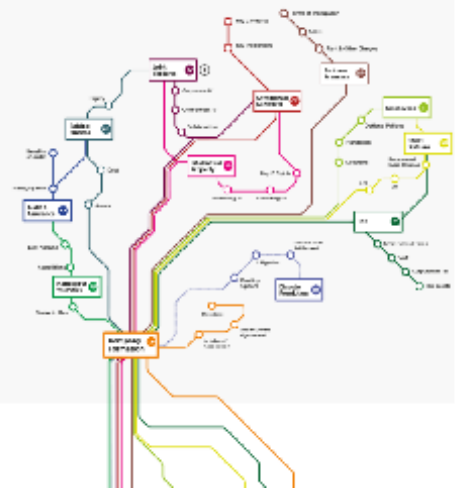
Support

Plan

**Every Detail
Mapped**

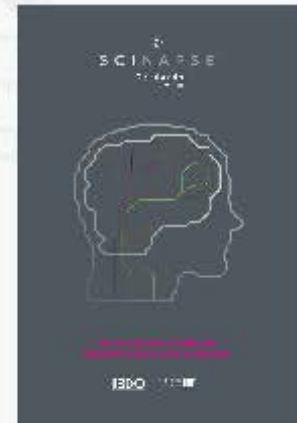
THE SCINAPSE SOLUTION

- Fixed fees for most elements of advice
- Reduced hourly rates
- Fee certainty
- Guides on “start-up” issues
- Collaboration between experienced professionals



SCINAPSE OFFERINGS

- Tech & Innovation
- “Brain” Maps
- Information Guides



THE SCINAPSE PARTNERS

Healthcare & Life Sciences (Wales)

- **PWC**

PwC is a global network with offices in 157 countries and is one of the largest provider of professional services in the UK.

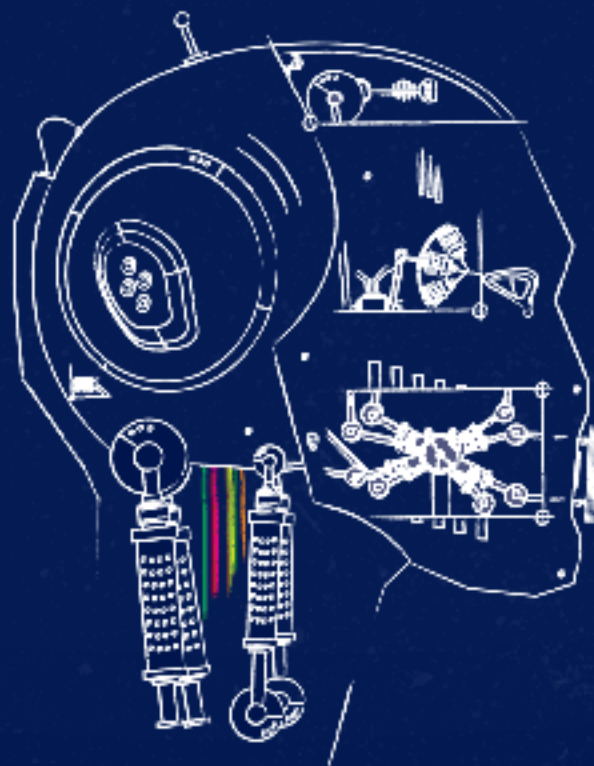
- **Withers & Rogers**

Withers and Rogers is one of the foremost providers of intellectual property protection services in the UK and Europe

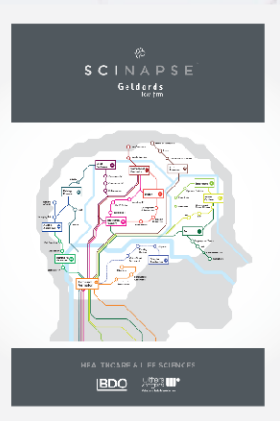
SCINAPSE

Geldards
1971-1991

TECH & INNOVATION



QUESTIONS ?



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Thank you

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